

Are you looking for your next career step?

Do you have travel sales experience, an eye for organisation?

SLC Representation, a progressive company that specialises in travel trade representation, sales, PR, events and marketing is hiring Account Executives.

We are looking for individuals with a vibrant personality to join us as Account Executives to manage a small number of our key clients. In these roles you will need to be versatile, your remit might be to increase your clients room night production from the UK market, or you might be tasked with planning and managing the operations for events, in market client visits and trade show appointments.

In these roles you will hold relationships with key members of the travel industry and work alongside team members to deliver varied projects within the business.

Essential attributes:

- 1. Ability to use own initiative to solve problems
- 2. Well-developed written and verbal communication skills
- 3. Sound organisational and planning skills, including time management
- 4. Ability to juggle several projects simultaneously
- 5. Excellent presentation skills
- 6. Prepared to travel in the UK and Europe
- 7. Time management skills and attention to detail
- 8. Possess a strong work ethic and be a team player
- 9. 1 year in a similar role or in front line travel sales

Desirable attributes:

- 1. Understanding of long and mid haul travel-trade distribution systems
- 2. Events management experience

- 3. Contacts in the UK long haul travel industry
- 4. Creativity and promotional skills
- 5. Travel and Tourism or related degree

Location: Wimbledon, London Contract: Permanent Hours: Monday – Friday 9.00 – 5.30 (37.5 hour week) with flexible working patterns available Benefits: Holiday: 25 days (per calendar year + bank holidays); Pension; Flexible working hours

How to apply:

Please email your CV and covering letter to <u>deborah@slcrepresentation.co.uk</u>

Closing date for applications: 05 March 2019